

TRANONT COMPENSATION



Rank	Team Bonus	Car Bonus	Bonus Pools	Max Pools	Life Bonus	Preferred Contract %	Rank	Group Volume	Personal Sponsored	Max Leg %
Associate	-	-	-	-	-	30	Associate	-	-	-
Executive	\$100	-	-	-	-	30	Executive	300	3	-
Financial Consultant (FC)	\$100	\$500	-	-	-	40	Financial Consultant (FC)	1,200	3	65
1 Star FC	\$200	\$500	-	-	-	40	1 Star FC	2,500	3	60
2 Star FC	\$300	\$500	-	-	-	40	2 Star FC	5,000	3	60
Senior Financial Consultant (SFC)	\$500	\$500	4% - 1 Share	\$700	\$100	50	Senior Financial Consultant (SFC)	7,500	4	50
1 Star SFC	\$1,200	\$500	4% - 2 Shares	\$1,000	\$200	50	1 Star SFC	10,000	4	50
2 Star SFC	\$3,500	\$500	4% - 3 Shares	\$2,000	\$300	50	2 Star SFC	20,000	4	50
3 Star SFC	\$5,500	\$500	4% - 4 Shares	\$3,000	\$500	50	3 Star SFC	40,000	5	45
Regional Financial Specialist (RFS)	\$10,000	\$500	4% - 5 Shares	\$4,000	\$500	60	Regional Financial Specialist (RFS)	80,000	6	40
Vice President	\$10,000	\$500	9% - 1 Shares	\$5,000 + \$4,000	\$500	77	Vice President	120,000	7	40
Senior VP	\$15,000	\$500	9% - 2 Shares	\$10,000 + \$4,000	\$500	77 + 1	Senior VP	200,000	8	40
President	\$20,000	\$500	9% - 3 Shares	\$30,000 + \$4,000	\$500	77 + 1	President	400,000	9	40
CEO	\$25,000	\$500	9% - 4 Shares	\$100,000 + \$4,000	\$500	77 + 1	CEO	1,000,000	10	40

INSURANCE OVERVIEW

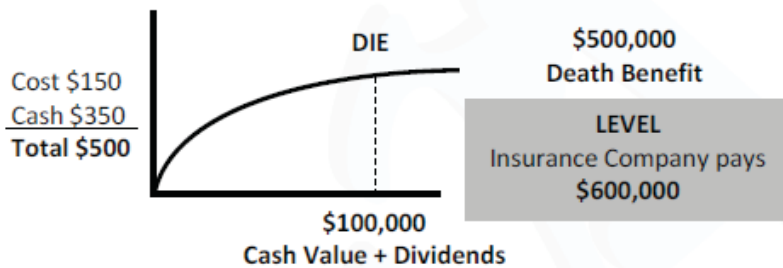
TERM INSURANCE

TEMPORARY INSURANCE (*Inexpensive*)

Insurance Company bets you won't die during the term (while you are young = inexpensive policy)

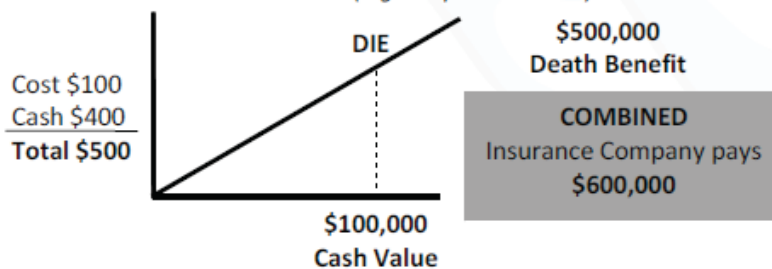
WHOLE LIFE

PERMANENT INSURANCE (*Guaranteed: Premiums, Death Benefit, Cash Value*)



INDEX UNIVERSAL LIFE (IUL)*

PERMANENT INSURANCE (*Higher Upside Potential*)



INVEST THE REST

401K & IRA: Variable rate of return, controlled

- All Market Gains
- All Market Losses

CD's: Fixed rate of return

- Low Guaranteed Rate

Stocks & Mutual Funds: Lump sum needed to invest

- All Market Gains
- All Market Losses

INDEXING

S&P 500

- 13.5% Cap, . 25% Floor

GOLD

- 13.5% Cap, . 25% Floor

Dow Jones Real Estate

- No Cap – 1.5%, . 25% Floor

IUL BENEFITS

- Protection
- Living Benefits
- Flexible Premiums
- Smart Banking
- Tax Benefit
- Indexed Market Gains*
- No Loss

*The hypothetical examples used in this presentation are for illustrative purposes only and are not meant to imply that it is typical. Success as a Tranont Associate is not guaranteed, but rather influenced by an individual's specific effort. Not all Tranont Associates make a profit and no one can be guaranteed success as a Tranont Associate. Bonus Pools Paid up to amount listed. Full Tranont Compensation Plan details available at Tranont.com. AmericanExpress, Discover, Citibank, Bank of America, Mastercard, Wells Fargo, US Bank, Merrill Lynch, HSBC & Visa are not associated with Tranont. Copyright © 2015 Tranont. All rights reserved.

TIME IS MONEY

MR START EARLY		MR START LATE	
Age	Contribution	Age	Contribution
26	\$6,000	50	\$0
27	\$6,000	51	\$0
28	\$6,000	52	\$0
29	\$6,000	53	\$0
30	\$6,000	54	\$0
31	\$6,000	55	\$0
32	\$6,000	56	\$0
33	\$6,000	57	\$0
34	\$6,000	58	\$0
35	\$6,000	59	\$0
36	\$0	60	\$0
37	\$0	61	\$0
38	\$0	62	\$0
39	\$0	63	\$0
40	\$0	64	\$0
41	\$0	65	\$0
42	\$0		
43	\$0		
44	\$0		
45	\$0		
46	\$0		
47	\$0		
48	\$0		
49	\$0		

Total Contribution: \$60,000		Total Contribution: \$180,000	
Amount at Age 65: \$2,031,722		Amount at Age 65: \$1,130,243	
Assumes Average 10% Return		Assumes Average 10% Return	

IUL vs S&P 500

