

Confidential Financial Review



1st Meeting _____
 2nd Meeting _____
 3rd Meeting _____

Family Name _____
 Client _____ B.D. _____
 Spouse _____ B.D. _____
 Address _____
 City, State, Zip _____
 Home Phone _____
 Business / Cell _____
 Spouse Bus./ Cell _____
 Children _____

 Life Expectancy (C) _____ (S) _____

Questions / Primary Concerns?

- How much would you like to have in todays dollars, if you were retiring right now? \$ _____ Retirement Age (C) _____ (S) _____
- How much could you contribute \$ _____
- If I could help you accomplish anything financially, what would it be?

- When thinking about money what are you most concerned about?

- What are you hoping to gain from this meeting together?

- What are some of your other financial dreams that you would love to accomplish? _____

Client Information	Client Priority	Suggestions for Implementation																									
<p>1. Increase Cash Flow</p> <ul style="list-style-type: none"> • Employer (C) _____ (S) _____ • Client _____ Family Dependency _____% • Spouse _____ Family Dependency _____% • Monthly Expenses _____ • Tax Refunds? Last Yr. _____ This Yr. _____ Next /Yr. _____ • Current Monthly Savings Plan _____ Lump Sum _____ <p>2. Debt Management</p> <ul style="list-style-type: none"> • Mortgage(s) Years Left _____ Or Rent _____ Home Value _____ Balance _____ Rate _____% F/V Pmt. 1st _____ Extra Principal? _____ 2nd Mort. Balance _____ Rate _____% F/V Pmt. 2nd _____ • Credit Cards / Revolving Debt Amount _____ Pmt. _____ Min. Pmt. _____ Rate _____% • Auto Loans Veh. _____ Balance _____ Pmt. _____ Rate _____% Veh. _____ Balance _____ Pmt. _____ Rate _____% • Other Loan Amount _____ Balance _____ Pmt. _____ Rate _____% <p>3. Emergency Fund</p> <ul style="list-style-type: none"> • Amount _____ Monthly Contribution _____ Rate _____ • Where _____ <p>4. Proper Protection</p> <ul style="list-style-type: none"> • Life (C) _____ (S) _____ Coverage _____ Type _____ Coverage _____ Type _____ Other (C) _____ (S) _____ Coverage _____ Type _____ Coverage _____ Type _____ <p>5. Long Term Saving</p> <table border="1"> <tr> <th>Retirement Plans</th> <th>\$ Value</th> <th>Vested Y/N</th> <th>Matching %</th> <th>\$ Contrib. Mo.</th> </tr> <tr> <td>(C) _____</td> <td>_____</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>(C) _____</td> <td>_____</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>(S) _____</td> <td>_____</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>(S) _____</td> <td>_____</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </table> <ul style="list-style-type: none"> • College Savings _____ • Other Investments _____ • Inheritances / Settlements _____ <p>6. Estate Preservation</p> <ul style="list-style-type: none"> • Will Y/N Date _____ Trust Y/N Date _____ 	Retirement Plans	\$ Value	Vested Y/N	Matching %	\$ Contrib. Mo.	(C) _____	_____	_____	_____	_____	(C) _____	_____	_____	_____	_____	(S) _____	_____	_____	_____	_____	(S) _____	_____	_____	_____	_____		
Retirement Plans	\$ Value	Vested Y/N	Matching %	\$ Contrib. Mo.																							
(C) _____	_____	_____	_____	_____																							
(C) _____	_____	_____	_____	_____																							
(S) _____	_____	_____	_____	_____																							
(S) _____	_____	_____	_____	_____																							





Client Referrals

Name	Relationship	Phone
Notes		

Name	Relationship	Phone
Notes		

Name	Relationship	Phone
Notes		

Name	Relationship	Phone
Notes		

Name	Relationship	Phone
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Name	Relationship	Phone
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